

**Promoting or inhibiting: The role of socio-economic integration on migrant entrepreneurship**

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# Transactions in Planning and Urban Research

## Promoting or inhibiting: The role of socio-economic integration on migrant entrepreneurship

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Manuscript Type:	Special Collection: Migration and Migrants in Urban China
Keywords:	socio-economic integration, necessity-based entrepreneurship, opportunity-based entrepreneurship, migrant, endogeneity
Abstract:	<p>Entrepreneurship plays a key role in promoting the global economic growth. However, the association between socio-economic integration and migrant entrepreneurship goes unnoticed. Based on 2017 China Migrants Dynamic Survey (CMDS), using baseline regression model, Heckman two-stage model and IV Probit model, our research evidences a positive correlation between migrants' integration into the society and their entrepreneurship. Specifically, for every standard deviation increase in the socio-economic integration level of migrants, the probability of having entrepreneurial engagement increases by 1.4 percent. Further findings indicates that migrant's socio-economic integration is negatively correlated with migrant necessity-based entrepreneurship, while indicating a positive relationship between migrants' socio-economic integration and opportunity-based entrepreneurship. The underlying mechanism of how socio-economic integration impacts migrant necessity-based entrepreneurship is through changes in the perception of difficulty and migrants' settlement intention. The internal mechanism of how socio-economic integration influences migrant opportunity-based entrepreneurship is by changing localised social capital and migrants' risk preference. More extensive investigations evidence that the degree of marketisation and the level of information have significant regulatory effect on the relationship between socio-economic integration and migrant entrepreneurship. Heterogeneity analysis shows that the relationship between socio-economic integration and migrant entrepreneurship varies across different levels of human capital, material capital and experience capital.</p>

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## Promoting or inhibiting: The role of socio-economic integration on migrant entrepreneurship

**Abstract:** Entrepreneurship plays a key role in promoting the global economic growth. However, the association between socio-economic integration and migrant entrepreneurship goes unnoticed. Based on 2017 China Migrants Dynamic Survey (CMDS), using baseline regression model, Heckman two-stage model and IV Probit model, our research evidences a positive correlation between migrants' integration into the society and their entrepreneurship. Specifically, for every standard deviation increase in the socio-economic integration level of migrants, the probability of having entrepreneurial engagement increases by 1.4 percent. Further findings indicates that migrant's socio-economic integration is negatively correlated with migrant necessity-based entrepreneurship, while indicating a positive relationship between migrants' socio-economic integration and opportunity-based entrepreneurship. The underlying mechanism of how socio-economic integration impacts migrant necessity-based entrepreneurship is through changes in the perception of difficulty and migrants' settlement intention. The internal mechanism of how socio-economic integration influences migrant opportunity-based entrepreneurship is by changing localised social capital and migrants' risk preference. More extensive investigations evidence that the degree of marketisation and the level of information have significant regulatory effect on the relationship between socio-economic integration and migrant entrepreneurship. Heterogeneity analysis shows that the relationship between socio-economic integration and migrant entrepreneurship varies across different levels of human capital, material capital and experience capital.

**Key words:** socio-economic integration; necessity-based entrepreneurship; opportunity-based entrepreneurship; migrant; endogeneity

## 1 Introduction

Entrepreneurship plays a key role in promoting global economic growth (Liu and Zhang, 2021). New businesses often is accompanied by new products, innovations, and employment opportunities (De et al., 2008). Topics related to migrants' social integration have been widely discussed in the last few decades (Gordon, 1964; Kearns and Whitley, 2015; Hainmueller et al., 2017; Chen and Wang, 2015; Lin et al., 2020; Wang et al., 2016; Wang et al., 2017; Zou et al., 2022). Recently, more attentions are paid on the relationship between urban inclusiveness and migrant entrepreneurship, as well as the interconnection between settlement intention and migrant entrepreneurship. Talking specifically, in urban areas with a high level of inclusivity, providing public services and social security to migrants is deemed as a sign of 'citizenisation'. This can enhance migrants' capacity to endure entrepreneurial risk, lowering the threshold to enter the urban area, and promoting the entrepreneurial behaviour of migrants (Zhou et al., 2020). Settlement intention affects migrant entrepreneurship through human capital and risk preference (Zou and Deng, 2023). To the best of our knowledge, currently there are very limited studies examining the impact of social integration on migrant entrepreneurship, especially when taking China as the focus of the research.

After 40 years of reform and opening up, China has undergone a tremendous social reform, transforming from 'rural China' with low spatial mobility to a 'migrant China' with high-frequency migration. Migrant in China is defined as people who has been residing in a city or region for more than one month but have no local *hukou* (CMDS, 2014). Unlike American and European countries, most migrants in China are of the same ethnicity but are differentiated through the dual household registration system, a system which is directly linked to their welfare entitlements and access to public facilities (Wang et al., 2016). According to the latest population census, at the end of 2021, the number of Chinese migrants exceeded 385 million, reaching a historic high, accounting for over 27% of the total population. The continuous expansion of migrants in cities has become a noticeable social phenomenon.

With the development of urbanisation and the substantial increase in migrants, the persistence of migrants being actively engaged in entrepreneurship has become increasingly common, and the entrepreneurial activity of migrants are significantly higher than that of locals (Ye et al., 2018). As

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3 the data shows in China Migrants Dynamic Survey (CMDS), from 2014 to 2018, the proportion of  
4 entrepreneurship among rural migrants increased to 45%. However, many existing Chinese policies  
5 pay attention to encouraging migrants to return to their hometowns for entrepreneurship, thus less  
6 attentions are paid to supporting the migrants' entrepreneurial activities in their destination cities.  
7  
8 When making the decisions in terms of entrepreneurship, migrants and local residents held very  
9 different perceptions. Migrants are a self-selected group that is prepared to take risks in order to  
10 maximise lifetime income. They are strongly motivated to invest in human capital, and are internally  
11 motivated to attain success in the local labour market (Wei et al., 2019). Considering the importance  
12 of migrant groups to the development of local economic and the social stability, Chinese migrants'  
13 entrepreneurial decision-making cannot be ignored any longer. As we mentioned, there is limited  
14 study that delves into the impact of socio-economic integration on migrants' entrepreneurial  
15 decision-making, and few research explore the internal mechanism and regulatory effect associated  
16 with it.

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18 To fill this research gap, this paper explores the relationship between socio-economic  
19 integration and migrants' entrepreneurship by using micro-level survey data from the 2017 China  
20 Migrants Dynamic Survey. Our study contributes to the research of migrants' socio-economic  
21 integration and entrepreneurship in three aspects. First, this paper establishes a theoretical  
22 framework, highlighting the relationship between socio-economic integration and migrants'  
23 entrepreneurship. This theoretical framework includes undergo theory, social capital theory and risk  
24 preference theory, which is a useful supplement to entrepreneurship related theories. Second, with  
25 the employment of the two-stage Heckman model and Instrumental Variable (IV) method, we  
26 resolve the endogeneity issues check by testing the relationship between migrants' socio-economic  
27 integration and entrepreneurship. This is a novelty in the application of econometrical modeling.  
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29 Third, we explore the underlying mechanism of how socio-economic integration impacts migrant  
30 necessity-based entrepreneurship, it is found that the mechanisms can be established through  
31 changing the situation of migrants perception of difficulty, settlement intention, localised social  
32 capital and their risk preference. Further analysis finds out that the degree of marketisation and the  
33 level of information have a significant regulatory effect on the relationship between socio-economic  
34 integration and migrants' entrepreneurship. Heterogeneity analysis shows that the relationship

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3 between socio-economic integration and migrant entrepreneurship varies across different levels of  
4 human capital, physical capital and experiential capital. This is a **novelty finding in the existing**  
5 **studies, for the first time that China is taking as a focus of the research to** examine the relationship  
6 between socio-economic integration and migrants' entrepreneurship. **From the perspective of social**  
7 **integration, we unravel the mystery of how to promote large-scale migrants in cities to achieve**  
8 **employment through entrepreneurship. It is of great significance to stimulate the entrepreneurial**  
9 **vitality of entire population, promoting the development of more comprehensive and high-quality**  
10 **employment. The implication of our research is that our findings can be used as a point of reference**  
11 **by relevant government departments and also help other countries in their decision-making**  
12 **processes.**

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23 The remaining part of the paper is structured as follows. Section 2 reviews the existing  
24 literature. Section 3 gives the theoretical framework and hypothesis development. Section 4  
25 describes the data, variables and **econometrical modelling**. Section 5 shows the **results of empirical**  
26 **investigations** and robustness check. Section 6 further expands the analysis, and the last section  
27 **finalises the paper by giving discussions and conclusions.**

## 2 Literature review

### 2.1 The definition and measurement of **migrant socio-economic integration**

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Given the extensive flows and migrations of international and **internal** migrants, the local  
integration of these people has become a major policy challenge around the world (Robinson, 2010;  
Goldstein and White, 1985; Goldlust and Richmond, 1974; Hainmueller et al., 2017). Although  
scholars **held varying** opinions about migrants' integration, **there is a common consensus** that  
integration is a process in which migrants integrate into **destination** cities in many aspects, such as  
employment, income, lifestyle, cultural customs and ideas (Gordon, 1964; Yue et al., 2013; Yang,  
2015; Forrest and Kearns, 2001; Kearns and Whitley, 2015).

Scholars also **have** different **opinions on the measurement of** migrants' integration. In the **initial**  
**stages**, scholars **pointed out that migrants' integration mainly encompassed** intermarriage, structural  
assimilation, racial identity, cultural identity, value matching, discrimination and power  
contradiction (Gordon, 1964), or social order and supervision, social capital, complex attachment

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3 and identity (Forrest and Kearns, 2001). Later, some scholars proposed three factors that measuring  
4 migrants' integration, which were social relation and community sense, trust reliance and safety  
5 constitute integration (Kearns and Whitley, 2015). In recent years, discussions on migrants'  
6 integration predominantly covers topics such as cultural fit, psychological matching and social  
7 adaptation (Hainmueller et al., 2017; Robinson, 2010; Toruńczyk-Ruiz and Brunarska, 2020). In  
8 China, as point out by scholars, integration mainly encompasses social insurance, socio-economic  
9 achievement, social adaptation, social relationships, cultural integration, self-identity or  
10 psychological integration (Yang, 2015; Zhou, 2012; Lin et al., 2017; Wang et al. 2015; Wang et al.,  
11 2017; Zou et al., 2020; Liu et al., 2021; Lin et al., 2020; Zou and Deng, 2022).

## 21 2.2 Previous study on determinants of individual entrepreneurship

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23 The entrepreneurial activities of individuals are an effective way to promote employment and  
24 opportunities and improve the quality of employment. It has been evidenced that individuals'  
25 entrepreneurship is influenced by numerous factors, including individual characteristics, social  
26 connections, housing wealth and regional characteristics (Bergmann and Sternberg, 2007).  
27 Educational background, work experience and social capital are found to have a significant impact  
28 on entrepreneurship, however, the influence of these factors has undergone significant shifts with  
29 the change in the system (Dai et al., 2019). Several research examines the impact of housing wealth  
30 on entrepreneurial behaviour in developed countries, pointing out that the appreciation in housing  
31 wealth would positively influence entrepreneurs' risk appetite (Hurst and Pugsley, 2011, 2017; Kerr  
32 et al., 2015). Capital gains generated from housing appreciation provide families with increases  
33 family wealth and financial stability, houses can be used as a collateral item which subsequently  
34 enhances families' borrowing capacity thus promoting families to engage in entrepreneurship  
35 (Corradin and Popov, 2015; Adelino et al., 2015; Harding and Rosenthal, 2017; Jensen et al., 2015).  
36 Social capital refers to the nature of social relationships and how these relationships can be used for  
37 self-interest. The paternalistic relationship between employers and workers, as well as the social  
38 networks within races have been a subject of research for an extended period (Ma, 2002). As part  
39 of resource endowment, entrepreneurs with great potentials can effectively utilise human capital,  
40 such as their own and others' skills, abilities, characteristics, and qualifications (Williams and  
41 Krasniqi, 2018). People with higher level of human capital has the higher probability of becoming  
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3 an entrepreneur (Rath and Swagerman, 2016). Delving into the perspectives of social and human  
4 capital, Sanders (1996) explores the entrepreneurial issues of Asian and Hispanic migrants in the  
5 United States, finding that both social and human capital would significantly increase the probability  
6 of migrant entrepreneurship. Allen (2000) proposes a theoretical model that social networks can  
7 reduce entrepreneurial costs, pointing out that the size and structure of social networks can affect  
8 individual's entrepreneurial choices. Andersson and Hammarstedt (2010) examine the correlation  
9 between entrepreneurial activities among grandparents, fathers, and grandchildren, evidencing that  
10 parents with entrepreneurial experience have substantial positive influences on their children's  
11 entrepreneurial activities. Furthermore, the accumulation of material capital, such as production  
12 factors like factories and equipment, along with personal experiences including information  
13 obtained from others, lessons learned from past experiences, and connections gained through social  
14 networks, all contribute to the increase in the likelihood of migrants to become entrepreneurs  
15 (Wahba and Zenou, 2012).

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29 Looking at entrepreneurship from the viewpoint of enterprise growth, development, and  
30 entrepreneurial motivation, some research divides migrant entrepreneurship into two types:  
31 necessity-based entrepreneurship and opportunity-based entrepreneurship (Zhang, 2018; Wei et al.,  
32 2018). The necessity-based entrepreneurship which only provides employment opportunities for  
33 entrepreneurs or their family members; the opportunity-based entrepreneurship means that once a  
34 business is established, it can develop into a relatively large enterprise and create more jobs and  
35 income for others (Schoar, 2010; Zhang, 2018). Necessity-based entrepreneurs are driven by a range  
36 of factors. Unemployment is a fundamental factor that preventing migrants from being self-  
37 employed. Individuals are more inclined to start their own businesses to earn for a living when they  
38 cannot find a job or confront the low prospects of getting a paid work (Oxenfeldt, 1943).  
39 Consequently, some individuals choose to engage in the survival entrepreneurship to escape from  
40 the unemployment (Rocha et al., 2015; Thurik et al., 2008). Family pressure and job dissatisfaction  
41 can also affect individual's entrepreneurship (Hisrich and Brush, 1986). Shane et al. (1991) discuss  
42 the driving factors for becoming opportunity-based entrepreneurs, including recognition,  
43 independence, learning, and roles. Birley and Westhead (1994) identify seven factors motivating  
44 individuals to become opportunity-based entrepreneurs, pertaining to the need for approval, need  
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3 for independence, need for personal development, need for welfare improvement, perceived  
4 instrumentality of wealth, tax reduction and indirect benefits, and following role models.  
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### 7 **2.3 Research on migrant entrepreneurship in China**

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9 In China, most migrants are employed in the formal sector, however, they are excluded from  
10 entering the system of social welfare, job security, or the legal protection of national labour law.  
11 From this point of view, entrepreneurship activities play an important role of promoting employment  
12 and improving the quality of employment for this group, paving an effective way for migrants to  
13 settle in cities (Wang and Feng, 2017). However, because migrants are often labelled as ‘outsiders’,  
14 they often encounter many obstacles in their entrepreneurial activities, such as urban *hukou*  
15 registration restrictions, credit constraints, social integration and challenging business environment  
16 (Wei et al., 2018).  
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25 According to current research, factors influencing entrepreneurship in China can be categorised  
26 into two sides: the positive factors and the negative factors. The positive factors encompass higher  
27 education, housing wealth, social network, language skills, high-speed railway, subsidised childcare  
28 programs, financial knowledge or risk preference, digital finance, and party membership (Yang et  
29 al., 2020). To be specific, Huang et al. (2021) suggest that education attainment is generally  
30 negatively related to the probability of entrepreneurship. However, other research indicate that  
31 education does not influence the possibility of employees becoming entrepreneurs (Cheng et al.,  
32 2021b). Concerning the impact of housing wealth on entrepreneurship, some research points out  
33 that housing wealth has a positive impact on the probability of entrepreneurship (Liu and Zhang,  
34 2021), similar research finds that housing capital gains do not decrease the probability of  
35 entrepreneurship (Fu et al., 2016). Further studies analyse the effects of different types of home  
36 purchases on entrepreneurship (Li and Li, 2016; Chen and Hu, 2019). Social network can influence  
37 migrants’ entrepreneurial choice through the two mechanisms: providing entrepreneurial capital and  
38 enhancing entrepreneurial ability (Wang and Feng, 2018). Hu et al. (2021) highlight that families  
39 not only provide emotional support, but also enhance social capital, and facilitate labour pooling. In  
40 addition, the ability to understand and speak the local language fluently is found to have a substantial  
41 positive impact on the probability of migrants’ entrepreneurship (Wei et al., 2019). Hometown  
42 language with weak future-time reference can significantly and positively influence immigrant  
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3 entrepreneurship (Hu et al., 2022). Ma et al. (2021) find that **having good access to** high-speed  
4 railway can increase the probability of entrepreneurship **by approximately 3.5 percent**. Wang and  
5 Lin (2018) suggest that **having** access to childcare services is more conducive for women to **get**  
6 **involved in** the entrepreneurship. **In the context of studies about** the impact of financial knowledge  
7 or risk attitude on entrepreneurship, Ying et al. (2015) **employ 2013 CHFS data to capture that in**  
8 **individuals had** financial knowledge can **increase** the probability of entrepreneurship. In terms of  
9 risk attitudes, risk-neutral individuals prefer to become entrepreneurs, while risk-averse and risk-  
10 taking individuals prefer paid work (Hu, 2014). Party members who became entrepreneurs after the  
11 policy change in 2002 tend to have higher qualifications than those who started businesses before  
12 the constitutional reform (Yang et al., 2020). Li et al. (2021) suggest that digital finance may reduce  
13 the probability of migrant **engaging in** survival entrepreneurship, but **the impact on these activities**  
14 **is rather insubstantial**.

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Recent research seeks to examine the impact of negative factors on entrepreneurship, such as unhealthy childhood experiences, *hukou*-based labour market discrimination, energy poverty and other factors. **Notably**, those who experienced famine in their youth are more likely to become entrepreneurs (Cheng et al., 2021a). *Hukou*-based labour market discrimination makes migrants more inclined to participate in survival entrepreneurship (Chen and Hu, 2021). When a large portion of household income is used for energy consumption or energy scarcity, the probability of entrepreneurship increases (Cheng et al., 2021c).

#### 2.4 Summary

In summary, much valuable research has been conducted on the determinants of migrant entrepreneurship, including both positive and negative factors. However, there are relatively few studies **focusing on the relationship** between socio-economic integration and migrant entrepreneurship, and the internal mechanism **in between** has not yet been elucidated. In this paper, we **aim to** explore and demonstrate the relationship between the two core variables to provide decision-making reference to relevant government departments and migrants themselves.

### 3 Theoretical **hypothesis and analysis**

**Promoting mass entrepreneurship and innovation has become a compelling driving force in**

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3 boosting economic and social development. The two types of entrepreneurship, necessity-based  
4 entrepreneurship and opportunity-based entrepreneurship (Schoar, 2010; Zhang, 2018), have been  
5 discussed in our previous sections. Delving into more detail, the basic social security and public  
6 services provided by the urban government exert a 'risk smoothing' influence, making it more likely  
7 that migrants who eligible for these social benefits will be motivated to start a businesses. Receiving  
8 benefits from the social security can enhance people's sense of security, consequently prompting  
9 them to pursue higher business satisfaction, this is referred to as opportunity-based entrepreneurship.  
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11 On the other hand, when the utility of being self-employed is higher than that of being employed or  
12 unemployed, people are more inclined to choose survival entrepreneurship.  
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21 Compared to local residents, migrants are relatively disadvantaged in the labour market and  
22 are vulnerable to local discrimination, this is considered as a typical example of 'vulnerable  
23 entrepreneurs' (Miller and Le Breton-Miller, 2017). Entrepreneurial undergo theory states that the  
24 difficulties experienced by individuals cultivate them the relevant qualities to become entrepreneurs  
25 and help them build resilience (Fregetto, 2004). In an environment with a higher degree of socio-  
26 economic integration, it reduces the probability that migrants will encounter difficulties, which  
27 therefore is unsupportive for migrants engaging in necessity-based entrepreneurship. In addition,  
28 social integration is an important factor influencing migrants' settlement intention (e.g., Chen and  
29 Liu, 2016; Lin and Zhu, 2016; Lin and Zhu, 2022). Migrant workers is willing to settle in an urban  
30 city has significant impact on their self-employment in China (Cao et al., 2015). Specifically, a  
31 strong settlement intention may potentially diminish migrants' willingness to take risk, promoting  
32 them to seek employment rather than entrepreneurship.  
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45 The concept of social capital in social science is perceived as 'network capital', which refers  
46 to the social relationships that entrepreneurs can use to obtain resources, values and advantages  
47 (Anderson and Miller, 2003; Aldrich and Martinez, 2007; Cope et al., 2007). The stronger the social  
48 capital, the closer the social relationships among individuals, and the higher probability of their  
49 participation in social activities (Kilduff and Tsai, 2003). These characteristics facilitate individuals'  
50 motivation to find and participate in businesses with relatively low transaction costs, increasing their  
51 probabilities of achieving success in entrepreneurship (Davidsson and Honig, 2003; Zhang and Zhao,  
52 2015; Wei et al., 2019; Clough et al., 2019). Meanwhile, social capital is a critical positive factor  
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3 associated with migrants' socio-economic integration (Zou and Deng, 2021). A high level of socio-  
4 economic integration means that migrants established more interactions and communications with  
5 local people who have local *hukou* in destinations (Zou and Deng, 2022), which is beneficial to their  
6 accumulation of social capital and preparation for entrepreneurship. Compared to migrating alone,  
7 migrating with family members would effectively reduce liquidity risks by diversifying income  
8 sources, optimising the utilisation of social networks and other benefits (Williams and Balá, 2012).  
9 Migrants who migrate alone tend to be more adventurous than other migrants in the same family or  
10 those who migrate with family members (Dustmann et al., 2017). Socio-economic integration  
11 provides migrants with a sense of security and belonging, which increases their willingness of taking  
12 risks. To explain further, risk-taking individuals have more likelihood to start a business (Kihlstrom  
13 and Laffont, 1979). Compared to necessity-based entrepreneurship, the opportunity-based  
14 entrepreneurship is a higher level of entrepreneurship, generating higher demands on social capital  
15 and risk preference. With the support of the above theoretical framework, we propose the following  
16 assumptions:

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**Hypothesis 1:** Migrants' socio-economic integration has significant impact on their and entrepreneurial behavior. To be more precise, migrants' socio-economic integration has a significant negative impact on survival entrepreneurship but delivers a significant positive impact on opportunity-based entrepreneurship. The underlying mechanism is the interconnections established among migrants' perception of difficulty, settlement intention, social capital and changes in risk preference.

The impact of socio-economic integration on migrants' entrepreneurial decisions is also affected by the external environment. The institutional environment not only affects entrepreneurial opportunities, but also increases the potential risks entailing in entrepreneurship. The level of marketisation is a proxy for the institutional environment, indicating the degree to which market forces are exerted in an economy, reflecting the role of market mechanism in resource allocation process. A higher level of marketisation demonstrates that market forces play a decisive role in regulating resource allocation, providing more opportunities and incentive mechanisms for entrepreneurial activities, while also promoting an incentive market economy and generating higher entry threshold of entrepreneurship (Zhang, 2018). The threshold of engaging in opportunity-based

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3 entrepreneurship is higher than that of survival entrepreneurship. Therefore, the degree of market  
4 orientation may diminish the probability of participating in opportunity-based entrepreneurship but  
5 promote the probability of engaging in survival entrepreneurship. Furthermore, the degree of market  
6 orientation has a regulatory role in the impact of socio-economic integration on migrant  
7 entrepreneurship, it can boost the the spillover effect of the urban agglomeration effect. On the other  
8 hand, a higher level of informatisation can eliminate the spatial constraint on the consumer market  
9 and reduce the transaction cost (Ye et al., 2018), creating entrepreneurial incentives (Zhou et al.,  
10 2020), especially for opportunity-based entrepreneurship, which is highly dependent on  
11 informatisation. Therefore, the following hypothesis is proposed.

21 **Hypothesis 2:** The level of marketisation has a positive regulatory effect on the relationship  
22 between socio-economic integration and migrants' necessity-based entrepreneurship, but has a  
23 negative regulatory effect on the relationship between socio-economic integration and opportunity-  
24 based entrepreneurship. In addition, the level of informatisation has a positive regulatory effect on  
25 the relationship between socio-economic integration and opportunity-based entrepreneurship.

31 There is no definitive conclusion on the impact of education on entrepreneurship (Le, 1999;  
32 Van der Sluis et al., 2010; Simoes et al., 2015). Education contributes to both entrepreneurial and  
33 professional skills (Parker, 2008). To explain further, education attainment can improve individuals'  
34 ability to discover and exploit entrepreneurial opportunities (Block et al., 2013; Estrin et al., 2016).  
35 The higher the level of educational achievement, the higher the opportunity cost of becoming an  
36 entrepreneur (Le, 1999; Belghitar, 2006; Van der Sluis et al., 2008; Estrin et al., 2016).  
37 Entrepreneurship is widely appealing to highly educated IT talents, and the expected risk premium  
38 is high enough to compensate the risks involved in their entrepreneurial activities. For entrepreneurs  
39 who start a necessity-based business, obtaining a higher level of human capital is more beneficial in  
40 enhancing the ability to engage in entrepreneurial activities. Rural migrants with higher educational  
41 achievement are more likely to engage in entrepreneurial activities (Cheng et al., 2021; Cui et al.,  
42 2015). For opportunity-based entrepreneurs, given the truth of high standard of entry threshold, it is  
43 believed that the opportunity cost for entrepreneurs to improve human capital is even higher.  
44 Migrants are more likely to choose employment over opportunity-based entrepreneurship.

59 The accessibility of resources is a key prerequisite for migrants' entrepreneurship (Wei et al.,

2019). Entrepreneurship is an activity that heavily relies on financial support. To a certain extent, the initial accumulation of material capital would have a positive impact on entrepreneurship. For migrants, necessity-based entrepreneurship has a high reliance on the support of the startup capital, while opportunity-based entrepreneurship is significantly driven by the support of subsequent social capital and the continuous expansion of liquid capital. As has been discussed in the previous section, the necessity-based entrepreneurship provides employment opportunities for entrepreneurs themselves or their family members, which heavily depends on entrepreneur's early or parental entrepreneurial experience. However, given the substantial barrier to entry the opportunity-based entrepreneurship, entrepreneurs are pushed to have a strong dependence on social capital rather than the early business experience of their parents. Therefore, we propose hypothesis 3.

**Hypothesis 3:** Human capital, material capital and experience capital have different heterogeneous impact on the interconnection among socio-economic integration, necessity-based entrepreneurship, and opportunity-based entrepreneurship.

The theoretical framework is shown in Figure 1:

(Figure 1 is here)

## 4 Data and methodology

### 4.1 Data and variables

This research employs the micro-level data collected, under the scheme of China Migrants Dynamic Survey (CMDS). This is the national micro-level survey conducted every year since 2009 by the Floating Population Service Centre of China's National Health Commission. We employ the 2017 survey data in our research as this dataset aligns with our research needs. The dataset covers 31 provinces (regions and cities) in mainland China and the migrant concentration influx sites in Xinjiang Production and Construction Corps. The respondents included in this survey are migrants over 15 years old who do not have a local *hukou* but have lived in the migrated place for more than one month. The sampling methods used in this survey is probability proportional and scale sampling. Considering heterogeneity effects in different regions, we also match the city-level data in the dataset by incorporating a one-year lag. The municipal data attached in the dataset are collected from the 2017 China Urban Statistical Yearbook (CUSY), which is published by the National Bureau of Statistics of China. With the inclusion of city characteristics, the final sample size is

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3 122450. The description and measurements of the key variable are as follows:  
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5 Socio-economic integration. Following the existing literature (Chen & Wang, 2015; Wang et  
6 al., 2015; Lin et al., 2017; Zou et al., 2020; Zou and Deng, 2021), we select these variables for factor  
7 analysis, including individual monthly income, number of social activities, participation in medical  
8 insurance, participation in local activities, participation in the social security, application for  
9 residence permit (including temporary residence permit), perception of discrimination, differences  
10 in customs, differences in health habits, self-identity, love for the destination city, attention to the  
11 destination city, willingness to integrate, and acceptance willingness. The results of factor analysis  
12 can be found in Section 5.1.  
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20 Migrants' entrepreneurship. The corresponding questions in the survey used to evaluate  
21 migrants' entrepreneurship are as follows: What is your current employment status? In the survey,  
22 employment status is grouped into the following five categories: (1) steady employment; (2) taking  
23 on intermittent or irregular work; (3) employers; (4) self-employed; (5) others. We recode the above  
24 five categories of employment status according to our research needs. First, we generate a binary  
25 variable of entrepreneurial choice, indicating whether the migrant is an entrepreneur. A value of 0  
26 means 'employees', and a value of 1 means 'employers and self-employed workers', treating the  
27 other items as missing values. Second, a variable of entrepreneurial type is generated. Following Hu  
28 (2014) and Chen and Hu (2021), we further define entrepreneurship into two types: (1) necessity-  
29 based entrepreneurship, encoding 1 to 'self-employed workers', the others is 0; and (2) opportunity-  
30 based entrepreneurship, encoding 1 to "employers", 0 to "employees", and dealing with other  
31 categories as missing values.  
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45 Other control variables. In this paper, we control the personal characteristics (gender, age,  
46 education, nationality, communist, hukou), household characteristics (family composition,  
47 household income), mobility attribute (flow time and mobility scope) and homeownership (Chen  
48 and Hu, 2021; Cheng et al., 2021b). We also control other urban-level variables, including per GDP,  
49 industrial structure, average wage of employees in the city, loan-to-deposit ratio and city house  
50 prices (Glaeser et al., 2010; Chen & Hu, 2019; Chen & Hu, 2021).  
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57 Table 1 shows the descriptive statistics of each variable. The entrepreneurship rate of migrants  
58 is 38.46%. This proportion is significantly higher than that of urban residents', which is about 8%  
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(Chen & Hu, 2019). This proportion is also higher than the results of another national surveys, which recorded that the entrepreneurial probability of Chinese migrant workers was 28% in 2009 (Meng, 2012). In addition, necessity-based entrepreneurship accounts for 34.67%, while opportunity-based entrepreneurship accounts for 8.6%, indicating that migrants are more inclined to engage in necessity-based entrepreneurs rather than the opportunity-based entrepreneurship.

(Table 1 is here)

## 4.2 Methodology

Since the dependent variable is a binary variable, the standard probit model is used to estimate the results. Probit model has a latent variable  $y^*$ , when  $y^* > 0$ , the value of entrepreneurship is 1, otherwise it is 0. The expressions of the latent variable and the benchmark model are defined as follows.

$$y_{ij}^* = \beta_0 + \beta_1 \text{Intergation}_{ij} + \beta_2 X_{ij} + \beta_3 \text{City}_j + I_d + P_h + \varepsilon_{ij} \quad (1)$$

$$\Pr(y_{ij} = 1) = \Pr(y_{ij}^* > 0) = \Phi(\beta_0 + \beta_1 \text{Intergation}_{ij} + \beta_2 X_{ij} + \beta_3 \text{City}_j + I_d + P_h) \quad (2)$$

Among them,  $y_{ij}$  refers to the virtual variable whether  $i$  individual in  $j$  city is an entrepreneur.  $\text{Intergation}_{ij}$  stands for the socio-economic integration of migrant  $i$  in  $j$  city.  $X_{ij}$  represents the personal characteristics, such as gender, age, education, *hukou*, communist identity, and ethnicity, household characteristics (household composition and household income), mobility attributes (mobility time and scope), and homeownership.  $\text{City}_j$  is the city-level control variable, including per GDP, industrial structure, average wage of urban on-the-job workers, LTD and housing prices. We also added industry dummy variables  $I_d$  to control the differences in entrepreneurship in industry and introduce the province dummy variable  $P_h$  to control the regional differences in migrants' entrepreneurial behaviour.  $\varepsilon_{ij}$  is the error term.

As discussed in the previous section, migrant entrepreneurship is a self-selection behaviour, which may lead to self-selection bias and result in the inconsistent estimation. Migrant entrepreneurship is not only influenced by socio-economic integration and observable variables, such as education attainment, gender, age, family composition and other variables, but also impacted by unobservable variables, such as personal capability, risk preference and other variables. The higher the level of personal capability, the more likelihood of holding risk-hiking preference,



therefore the more probability of starting a business. Furthermore, there are reverse causality between socio-economic integration and migrant entrepreneurship, resulting in endogeneity problems with the socio-economic integration variable due to the unobservable variables. In order to resolve the endogeneity issues and obtain consistent estimators, the two-stage Heckman model and the instrumental variable (IV) method are employed for estimation.

The steps of progressing the two-stage Heckman model are as follows. First, we estimate the probit model to capture factors influencing high socio-economic integration of migrants, we incorporate independent variables such as personal, household and city characteristics in the estimation. The inverse mills ratio for each observed value is calculated. The second step is to include the inverse mills ratio into the regression equation and to obtain a consistent estimator.

$$\Pr(\text{High integration} = 1 | X_{ij}) = \Phi(\alpha_0 + \alpha_1 X_{ij} + \varepsilon_{ij}) \quad (3)$$

$$\begin{aligned} \Pr(\text{Entrepreneurship} = 1 | y_{ij}) \\ == \Phi(\beta_0 + \beta_1 \text{Intergation}_{ij} + \beta_2 X_{ij} + \beta_3 \widehat{\text{lambda}}_{ij} + \beta_4 \text{City}_j + I_d + P_h) \end{aligned} \quad (4)$$

Previous studies usually use community or village level indicators as instrumental variables for individual level indicators (Wang & Zhang, 2017; Xu et al., 2019). However, due to data limitations, it is difficult to find IV at the community or village level. Following the previous study (Zong et al., 2015; Zou & Deng, 2021), we take the proportion of the socio-economic integration of other migrants in their group as IV variable. Based on the above analysis, the IV probit model extended is as follows:

$$y_{ij}^* = \beta_0 + \beta_1 \widehat{\text{Intergation}}_{ij} + \beta_2 X_{ij} + \beta_3 \text{City}_j + I_d + P_h + \mu_{ij} \quad (5)$$

$$\text{Intergation}_{ij} = \alpha_0 + \alpha_1 \text{Group\_integration}_{jp} + \alpha_2 X_{ij} + \alpha_3 \text{City}_j + I_d + P_h + \delta_{ij} \quad (6)$$

$$\Pr(y_{ij} = 1) = \Pr(y_{ij}^* > 0) \quad (7)$$

$\text{Group\_integration}_{jp}$  denotes the instrumental variable,  $\delta_{ij}$  is the error term, and the other variables remain the same as those in formula (1). In general, the group variables should correspond to the exogenous identification. The commonly used group variables are gender, age, education and region (Zou & Deng, 2021). Accordingly, householders are grouped into four groups based on gender (male and female), educational attainment (junior high school and below, senior high school, college and above), age ( $\leq 25$ , 25-35, 35-45, and  $\geq 45$  years), and regions (Eastern China, Central and Western China). Therefore, a total of 48 groups are identified.

Furthermore, we use the intermediary effect test to verify the underlying mechanism (Wen et al., 2004). Proceed as follows:

$$\Pr (Intermediary_{ij} = 1) = \Phi(\beta_0 + aIntergation_{ij} + \gamma_2 X_{ij} + \gamma_3 City_j + I_d + P_h) \quad (8)$$

$$\Pr (Entrepreneurship = 1) = \Phi(\beta_0 + C'Intergation_{ij} + bIntermediary_{ij} + \beta_2 X_{ij} + \beta_3 City_j + I_d + P) \quad (9)$$

$Intermediary_{ij}$  represents the mediating variable, which are the situation that migrants' perception of difficulties (household do not encounter any difficulties in the destination city), willingness to settle, localised social capital and risk preference. The other variables are the same as in previous equations. Equation (2) represents the effect of socio-economic integration on migrant entrepreneurship; Equation (8) represents the impact of socio-economic integration on mediating variables; Equation (9) represents the impact of socio-economic integration on migrant entrepreneurship through mediating variables.

Finally, we also include the interactive terms to test for the regulatory effect and heterogeneity analysis, estimations results will be presented in the subsequent sections.

## 5 Empirical findings and Robustness check

### 5.1 The measurement of migrant socio-economic integration

Before factor analysis, all data are standardised using the extreme value method. The KMO value is 0.7930 and the P value of the Bartlett test of sphericity is 0.000. The results indicate that the scale is reliable. Five components are extracted, which explain 61.29% of the total variance. As shown in Table 2, we extract three dimensions from the factor loading of the five components. Personal monthly income, medical insurance, participation in social security and residence permit application are assigned as the first dimension, which is economic integration. The local consultation and suggestion activities, the number of participations in organizational activities, differences in concepts, customs, health habits and local discrimination are all assigned as the 'social and cultural integration'. Urban preference, urban attention, integration intention, acceptance intention and self-identity are classified as 'psychological integration'.

(Table 2 is here)

Using the results of the factor analysis, we calculate the overall integration and its sub-

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4 dimensions. As shown in Figure 2, migrants' overall integration is low (38.32). In the three sub-  
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6 dimensions, economic integration is the lowest (19.29), psychological integration is the highest  
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8 (73.25), and socio-cultural integration is at an intermediate level (39.92), as shown in Figure 2.

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11 (Figure 2 is here)

## 12 13 **5.2 The relationship between socio-economic integration and migrant entrepreneurship**

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15 First, we draw the scatter diagram to outline the relationship between socio-economic  
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17 integration and migrant entrepreneurship at the urban level. Figure 3 shows that socio-economic  
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19 integration level is negatively associated with migrants' entrepreneurship.

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21 (Figure 3 is here)

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23 We further examine the relationship between socio-economic integration level and migrants'  
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25 necessity-based entrepreneurship and opportunity-based entrepreneurship, respectively. Figure 4  
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27 suggests that there is a negative relationship between socio-economic integration and migrants'  
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29 necessity-based entrepreneurship, while the relationship is positive between socio-economic  
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31 integration and migrants' opportunity-based entrepreneurship.

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33 (Figure 4 is here)

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35 It is notable that the scatter charts only reflects the preliminary investigations on the  
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37 relationship between socio-economic integration and migrant entrepreneurship, and it is only  
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39 captured at the urban level. The deeper relationship between the two core variables needs to be  
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41 further verified by employing econometric techniques.

## 42 43 **5.3 The results of benchmark regression**

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45 In the benchmark model, the dependent variable migrant entrepreneurship is a binary variable,  
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47 we use probit estimation to capture the estimators, the results of the baseline regression are presented  
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49 in Table 3. We start with the core explanatory variables and add control variables later. As shown  
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51 in Table 3, the results in Column (1) show that socio-economic integration is negatively correlated  
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53 with migrants' entrepreneurship, this is consistent with the preliminary results presented in the  
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55 scatter plot. When control variables are included in the model, Column (4) shows that migrants'  
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57 socio-economic integration is positively associated with their entrepreneurship. For one standard  
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59 deviation increase in the socio-economic integration level of migrants, the probability of having  
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3 entrepreneurial activities increases by 1.4 percent. We further employ necessity-based  
4 entrepreneurship and opportunity-based entrepreneurship in the regression. It is found that socio-  
5 economic integration has a significantly negative impact on migrants' necessity-based  
6 entrepreneurship, while it has a significantly and positively impacts on their opportunity-based  
7 entrepreneurship. For one standard deviation increase in the socio-economic integration level of  
8 migrants, the probability of migrants engaging in necessity-based entrepreneurial activities  
9 decreases by 1.3 percent, while the probability of engaging in opportunity-based entrepreneurship  
10 increase by 4.5 percent. The underlying mechanism has connection with the migrants' perception  
11 of difficulties, willingness to settle, localised social capital and risk preference, which will be  
12 verified in the following sections.

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23 The results of other control variables in Table 3 are consistent with the results in existing  
24 literature (Li and Wu, 2014; Schmalz et al., 2017; Chen and Hu, 2019; Chen and Hu, 2021; Cheng  
25 et al., 2021b). They are not the main focuses of this paper, therefore there will be no further  
26 discussions on these factors.

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31 (Table 3 is here)

#### 5.4 Robustness check

First, migrant entrepreneurship is not a random behaviour and it may be affected by their family background. For instance, parents' business experience may influence migrants' entrepreneurship choices. Thus, we additionally control this variable to improve the accuracy of the results. Columns 1, 2, and 3 in Table 4 show that socio-economic integration is still positive for migrant entrepreneurship, but the effect is predominantly evident in opportunity-based entrepreneurship rather than the necessity-based entrepreneurship. Second, there is a likelihood that empirical estimators captured by different estimation methods may vary. To reduce the possible bias caused by this, we use the logit model to conduct the robustness check. Estimation results are included in column 5, 6, and 7 in Table 4, affirming the same results captured by probit method. Third, given the fact that the proportion of migrants aged 60 and above who participated in entrepreneurship is very low, samples aged under 60 are selected for regression to reduce the disturbance caused by age. Columns 8, 9, and 10 in Table 4 also show the same estimated results as captured in the baseline regression. Through the employment of different techniques, it is confirmed that our estimation results are robust.

(Table 4 is here)

#### 5.5 Resolve the endogenous problems

In order to resolve the selection bias and the endogenous problem, we further use the two-stage Heckman model and the IV probit model in the estimation, the unbiased estimators are as shown in Tables 5 and 6. Table 5 indicates that socio-economic integration extends a significant and positive effect on migrants' entrepreneurship. In terms of two entrepreneurial behaviours, socio-economic integration significantly and negatively influences migrants' necessity-based entrepreneurship, but it significantly and positively affects migrants' opportunity-based entrepreneurship.

(Table 5 is here)

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4 Before **interpreting** the regression results, we first test the effectiveness of the **IV** to ensure  
5 the reliability of the estimated results. The F statistics of the first stage regression are 416.76,  
6 387.98 and 349.83 **respectively**, which **are** well above the empirical standard value of 10 (Staiger  
7 & Stock, 1997), **passing the** weak instrumental variable **test**. The coefficients of group integration  
8 in the first-stage **estimation** are 0.676, 0.642 and 0.601 **respectively**. All of them are significant.  
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10 Therefore, the **group integration is** related to socio-economic integration **and is found to be valid**  
11 **as** an instrumental variable.  
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18 Second, we use the Wald test to test **the endogeneity of the** group integration. The results  
19 show that except for the P-value **in Column (1), the other two estimations are statistically**  
20 **significant at 1% level. Therefore, Columns (2) and (3) in Table 6 show that socio-economic**  
21 **integration is significantly and negatively associated with migrant necessity-based**  
22 **entrepreneurship, but positively associated with migrant opportunity-based entrepreneurship.**  
23 **Unfortunately, results presented in Column (1) in Table 6 are not statistically significant. Instead,**  
24 **we use the previous results in Table 3 related to migrant entrepreneurship, the findings still are**  
25 **robust.**  
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34 (Table 6 is here)  
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## 38 **6 Further analysis**

### 39 **6.1 The underlying mechanism**

40 In this section, we address the internal mechanism of socio-economic integration affecting  
41 necessity-based entrepreneurship and opportunity-based entrepreneurship.  
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45 The first underlying mechanism is migrants' **perception of difficulties**. To measure this, we use  
46 **the question in the survey, asking 'at present, what are the main difficulties for your family?'** Those  
47 **who answered 'there are no difficulties' are given a value of 1. All other answers are encoded as 0.**  
48 **We assume that migrants with better socio-economic integration will encounter less difficulties in**  
49 **the local cities. Columns (1) and (2) in Table 7 indicate that socio-economic integration has a**  
50 **positive effect on migrants' family encountering no difficulties in the local cities, but these**  
51 **perceived no difficulties would have a negative effect on migrants' necessity-based**  
52 **entrepreneurship. Therefore, the perception of no difficulties is an underlying mechanism of socio-**  
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3 economic integration on migrants' necessity-based entrepreneurship. The second channel is linked  
4 to the willingness to settle down. It is measured by two questions in the survey, 'In the future, do  
5 you intend to stay in this city for a period of time?' and 'If you intend to stay, how long will you  
6 expect to stay?' Those who answer 'yes' and 'intend to settle down' are encoded as 1, and the others  
7 are encoded as 0. Columns (3) and (4) show that socio-economic integration has a positive effect on  
8 migrants' settlement intention, but settlement intention is negatively associated with migrants'  
9 necessity-based entrepreneurship. Thus, the settlement intention is another channel of socio-  
10 economic integration on migrant' necessity-based entrepreneurship.

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19 The third underlying mechanism has a connection with localised social capital. We use the  
20 survey question 'In the destination city, who do you spend most of your spare time with' to measure  
21 this variable. Those who spend most of spare time with urban locals (people hold a local urban  
22 hukou) are encoded as 1, and others are 0 (Cheng et al., 2021b). Columns (5) and (6) present that  
23 socio-economic integration has a positive effect on migrants' localised social capital, and the  
24 localised social capital is significantly and positively associated with migrants' opportunity-based  
25 entrepreneurship. Accordingly, localised social capital is an important channel for socio-economic  
26 integration affecting migrants' opportunity-based entrepreneurship. The last mechanism evidenced  
27 via our investigation is migrants' risk preference. We use the question 'who did you migrate with at  
28 that time?' to quantify this variable. Those who migrates alone are recorded as 1, the others are  
29 recorded as 0. Columns (7) and (8) indicate that socio-economic integration has a positive effect on  
30 migrants' risk preference, and risk preference is significantly and positively associated with  
31 migrants' opportunity-based entrepreneurship. Accordingly, risk preference is another important  
32 channel for socio-economic integration affecting migrants' opportunity-based entrepreneurship. We  
33 find that all Sobel tests pass the significance test. Therefore, it is evidenced that the above underlying  
34 channels are effective.

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51 (Table 7 is here)

## 52 53 54 **6.2 Regulation effect of urban external environment**

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60 The impact of socio-economic integration on migrants' entrepreneurial decisions will also be  
influenced by the external environment. The regulatory effect of the external environment of the  
city is also considered, that is, the level of marketisation and informatisation on the relationship

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3 between socio-economic integration and migrant entrepreneurial decision-making. The level of  
4 marketisation is measured by the ratio of urban GDP to fiscal budget expenditure, and the level of  
5 information is measured by the first principal component of the number of **landline users**, **the** mobile  
6 phone users and **the** broadband users (Zhou et al., 2020).  
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11 Table 8 mainly **presents** the regulatory effect of urban marketisation level and information level.  
12 The results in **Column** (1) show that the interaction term between socio-economic integration and  
13 **marketisation** level is not **statistically** significant. Columns (2) and (3) **show the positive regulatory**  
14 **effect of** marketisation level on necessity-based entrepreneurship, and its negative regulatory effect  
15 on opportunity-based entrepreneurship **respectively**. **A higher level of marketisation provide more**  
16 **channels and** incentive mechanisms for entrepreneurial activities, **thus** further promoting migrant **to**  
17 **engage in** entrepreneurship (Zhou et al., 2020). **Despite that marketisation will also** lead to vicious  
18 competition and increase the cost of entrepreneurship. Column (4) indicates that the level of  
19 informatisation also presents a positive regulatory effect on the relationship between socio-  
20 economic integration and migrants' entrepreneurship. Column (6) **indicates** the positive regulatory  
21 effect of information level on opportunity-based entrepreneurship. The high level of informatisation  
22 reduces the market transaction cost and provides entrepreneurial incentives (Zhou et al., 2020),  
23 especially for opportunity-based entrepreneurship, which is highly dependent on **the level of**  
24 informatisation.  
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### 6.3 The influence of migrant heterogeneity of entrepreneurs

In addition to the effects of the external macro environment, the existence of migrant heterogeneity also deserves attention, such as heterogeneity in human capital, psychological capital, and experience capital. Therefore, we examine individual heterogeneity through the examination of these three aspects. Human capital is measured by the education achievement. Migrants who have a college degree or above are considered to have a higher level of human capital. Psychological capital is measured by the ratio of respondent's average monthly gross income o total expenses. Migrants who have that ratio higher than 2.313 (the average level) are considered to have a higher level of psychological capital. Experience capital is measured by parents' past migration and business experience and was asked in the survey: 'Before your first migration, did your parents have any migrant work/business experience?' Migrants who answer yes are considered to have a higher level of experience capital.

Columns (2) and (3) in Table 9 show that the stimulation of human capital will reverse the impact of socio-economic integration on necessity-based entrepreneurship from negative to positive, while it changes the impact of socio-economic integration on opportunity-based entrepreneurship from positive to negative. That is to say, for highly educated migrants, when the socio-economic integration level is higher, they tend to get involved in a necessity-based entrepreneurship rather than opportunity-based entrepreneurship. Columns (5) and (6) in Table 9 show that a higher level of primitive accumulation in material capital would increase the impact of socio-economic integration on necessity-based entrepreneurship, but it would extend a negative impact on the association between socio-economic integration and opportunity-based entrepreneurship. Columns (8) and (9) in Table 9 suggest that experience capital can strengthen the impact of socio-economic integration on necessity-based entrepreneurship, but it weakens the impact of socio-economic integration on opportunity-based entrepreneurship.

(Table 9 is here)

## 7 Conclusion

Entrepreneurship plays a key role in facilitating the economic growth all over the world. Based on the 2017 China Migrants Dynamic Survey (CMDS), and using the baseline regression model,

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3 Heckman two-stage model and the IV Probit model, it is evidenced that migrants' socio-economic  
4 integration is positively associated with their entrepreneurship. For one standard deviation increases  
5 in the socio-economic integration level of migrants, the probability for migrants engaging in  
6 entrepreneurial activities increases by 1.4 percent. Further study indicates that socio-economic  
7 integration is negatively correlated with migrants' necessity-based entrepreneurship, while it is  
8 positively associated with migrants' opportunity-based entrepreneurship. The underlying  
9 mechanism of socio-economic integration on migrants' necessity-based entrepreneurship is  
10 achieved through changing migrants' perception of difficulties in the local cities and their  
11 willingness to settle. The internal mechanism of socio-economic integration on migrants'  
12 opportunity-based entrepreneurship is through changing localised social capital and migrants' risk  
13 preference. The further analysis finds out that the level of marketisation has a positive regulatory  
14 effect on the association between socio-economic integration and migrants' necessity-based  
15 entrepreneurship, but it has a negative regulatory effect on the relationship between socio-economic  
16 integration and migrants' opportunity-based entrepreneurship. However, the level of information  
17 has a positive regulatory effect on the correlation between socio-economic integration and migrant  
18 opportunity-based entrepreneurship. Heterogeneity analysis shows that when a highly educated  
19 migrant worker exhibits a higher level of socio-economic integration, they are more inclined to  
20 engage in necessity-based entrepreneurship rather than opportunity-based entrepreneurship. A  
21 higher level of primitive accumulation in material capital and experience capital would strengthen  
22 the impact of socio-economic integration on necessity-based entrepreneurship, but it also have a  
23 negative impact on the interconnection between socio-economic integration and opportunity-based  
24 entrepreneurship.

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The policy implications of our research suggest that the governments need to take more actions  
to promote the socio-economic integration of migrants and increase the probability of  
entrepreneurship, particularly for opportunity-based entrepreneurship. In addition, further measures  
need to be taken to improve the level and quality of entrepreneurship, by creating conditions and  
opportunities for migrants to better communicate and interact, and by opening channels to allow  
migrants to provide advice and suggestions freely. It is also suggested that disadvantages migrants  
encountering in the job market need to be eliminated, such as *hukou*-based discrimination, and the

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3 high threshold of urban *hukou* registration, embracing different cultural ideas with inclusivity. In  
4 the process of urbanisation, the government should equalise the benefit and entitlement of migrants  
5 with that of urban residents and promote the non-differentiated public services. Given the findings  
6 that the external urban environment can regulate the impact of socio-economic integration on  
7 migrants' entrepreneurial decision-making, government regulatory measures should be aligned with  
8 market regulatory measures to promote migrants' entrepreneurship. Meanwhile, governments need  
9 to stimulate the development and application of urban digitisation to enhance the level of urban  
10 informatisation. Besides, governments should also actively improve the business environment in the  
11 local market, creating an active atmosphere for business activities, especially organising  
12 entrepreneurship training and education for necessity-based entrepreneurs. The final policy  
13 implication suggests that governments need to formulate differentiated borrowing policies in  
14 accordance with different types of entrepreneurships.

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27 This paper has some limitations. Due to the data constraints, some other underlying mechanism  
28 such as non-cognitive ability cannot be verified. In addition, our data is cross-sectional data, the  
29 dynamic relationship between socio-economic integration and migrant entrepreneurship needs  
30 further analysis.  
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Table 1 Descriptive statistics results

Variable	Definition	Mean	SD
Dependent variables			
Entrepreneurial choice	Entrepreneurship=1, employees=0	0.3846	0.4865
Necessity-based entrepreneurship	Self-employed workers=1, employees=0	0.3467	0.4759
Opportunity-based entrepreneurship	Employers=, employees=0	0.0860	0.2804
Personal & Household & Mobility characteristics			
Female	Male=1, Female=0	0.5697	0.4951
Age	The age of migrant	35.6103	9.7391
Junior	Junior high school or below	0.5884	0.4921
High	High school	0.2250	0.4176
College	College or above	0.1866	0.3896
Rural <i>hukou</i>	Rural <i>hukou</i> =1, others=0	0.7828	0.4123
Communist	Communist identity=1, others=0	0.0478	0.2133
Ethnicity	Han=1, others=0	0.9278	0.2588
Household income	Monthly household income level	7439.079	5870.202
Spouse migration	Partner lives in destination=1, other=0	0.7214	0.4483
Child migration	Children live in destination=1, other=0	0.5032	0.5000
Homeownership	Homeowner=1, renter=0	0.2378	0.4257
Length of stay	Length of flow time (Year)	6.0508	5.8847
Intraprovincial mobility	Intra-provincial mobility=1, Inter-provincial mobility=0	0.5012	0.5000
City characteristics			
LnperGDP	Per GDP (Yuan), log value	11.1944	0.4922
Industrial structure	The proportion of tertiary industrial output value	0.5162	0.1206
Marketisation level	Ratio of urban GDP to expenditure in the financial budget	6.4328	2.2462
Information level	The first principal component of the number of fixed telephone users, mobile phone users and Internet broadband access users	9.24e-10	1
Lnwage	Average wage of urban on-the-job workers (Yuan), log value	11.1599	0.2398

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LTD	Loan deposit ratio of national banking system	0.7525	0.1918
Lnhousing_price	Sailing price/sailing area of commercial housing (Yuan/m <sup>2</sup> ), log value	9.0114	0.6037

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Table 2 Factor loading results of migrants' socio-economic integration

Items	Components					Communalities
	F1	F2	F3	F4	F5	
X1 Monthly personal income	0.0128	0.1000	0.0947	0.2213	0.5985	0.5737
X2 Medical insurance	0.0610	0.0587	0.8248	0.1194	0.0979	0.2887
X3 Frequencies participated in local activities	0.0722	0.0243	0.0941	0.8157	0.0259	0.3193
X4 Local consultation and suggestion activities	0.0691	0.0297	0.0962	0.8168	-0.0069	0.3178
X5 Urban preference	0.8030	0.0344	0.0214	0.0213	0.0661	0.3487
X6 Urban attention	0.7982	0.0226	0.0365	0.0817	0.0878	0.3467
X7 Integration intention	0.8299	0.0927	0.0546	0.0516	0.0209	0.2967
X8 Acceptance intention	0.7815	0.1629	0.0381	0.0558	-0.0540	0.3552
X9 Local discrimination	0.2491	0.6948	-0.0134	0.0415	-0.1194	0.4390
X10 Differences in customs	-0.0477	0.6710	0.1333	-0.0149	0.0877	0.5218
X11 Differences in health habits	0.1707	0.7264	0.0168	0.0574	0.0253	0.4390
X12 Self-identity	0.6021	0.1505	0.0247	0.0290	-0.1627	0.5869
X13 Participation in Social security	0.0387	0.0114	0.8553	0.0616	-0.0387	0.2615
X14 Residence permit application	0.0449	-0.0441	0.0129	-0.0604	0.8176	0.3238
Eigenvalue	3.05472	1.53721	1.46420	1.42225	1.10287	
Variance contribution rate	0.2182	0.1098	0.1046	0.1016	0.0788	
Cumulative variance proportion	0.2182	0.3280	0.4326	0.5342	0.6129	

Table 3 The baseline regression results

	(1)	(2)	(3)	(4)	(5)	(6)
	Probit	Probit	Probit	Probit	Probit	Probit
Variables	Entrepreneurship	Necessity-based	Opportunity-based	Entrepreneurship	Necessity-based	Opportunity-based
Socio-economic integration	-0.038*** (0.003)	-0.077*** (0.003)	0.054*** (0.002)	0.014*** (0.003)	-0.013*** (0.003)	0.045*** (0.002)
Male				0.068*** (0.002)	0.059*** (0.002)	0.040*** (0.002)
Age (Aged below 25=ref.)						
Aged between 25 and 35				0.117*** (0.004)	0.101*** (0.004)	0.067*** (0.004)
Aged between 35 and 45				0.154*** (0.004)	0.134*** (0.004)	0.082*** (0.004)
Aged over 45				0.150*** (0.005)	0.137*** (0.004)	0.066*** (0.004)
Education (Junior high school or below=ref.)						
High school				-0.035*** (0.003)	-0.043*** (0.003)	0.004* (0.002)
College or above				-0.106*** (0.004)	-0.123*** (0.004)	-0.016*** (0.003)
Rural hukou				0.005* (0.003)	0.016*** (0.003)	-0.013*** (0.002)
Ethnicity				0.031*** (0.005)	0.029*** (0.005)	0.013*** (0.004)
Party				-0.027*** (0.006)	-0.030*** (0.006)	-0.007* (0.004)
Spouse migration				0.135*** (0.003)	0.136*** (0.003)	0.036*** (0.003)
Child migration				0.043*** (0.003)	0.035*** (0.003)	0.025*** (0.002)

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Length of stay (Below one year=ref.)							
Between 1 and 10 years				0.033***	0.031***	0.012***	
				(0.003)	(0.003)	(0.003)	
Above 10 years				0.068***	0.061***	0.030***	
				(0.004)	(0.004)	(0.003)	
Intraprovincial mobility				0.059***	0.055***	0.030***	
				(0.003)	(0.003)	(0.002)	
Homeowner				0.049***	0.028***	0.048***	
				(0.003)	(0.003)	(0.002)	
LnperGDP				-0.058***	-0.050***	-0.037***	
				(0.006)	(0.005)	(0.004)	
Industrial structure				0.060***	0.069***	0.002	
				(0.022)	(0.022)	(0.018)	
LTD				-0.030**	-0.017	-0.030***	
				(0.012)	(0.012)	(0.010)	
Lnwage				0.064***	0.058***	0.037***	
				(0.016)	(0.016)	(0.013)	
Lnhousing_price				-0.028***	-0.039***	0.006	
				(0.006)	(0.006)	(0.005)	
Province dummies				Yes	Yes	Yes	
Industry dummies				Yes	Yes	Yes	
Pseudo R2	0.0011	0.0045	0.0173	0.3040	0.3291	0.2060	
Observations	122,461	115,508	82,878	122,450	115,497	82,867	

Note: \*\*\* 、 \*\*、 \* represent significance at the 1% level, 5% level and 10% level. Standard errors are shown in parentheses. The results are marginal effects in the Table.

Table 4 Robustness check

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Probit	Probit	Probit	Logit	Logit	Logit		Age ≤ 60	
Variables	Entrepreneurs hip	Necessity- based	Opportunity- based	Entrepreneurs hip	Necessity- based	Opportunity- based	Entrepreneurs hip	Necessity- based	Opportunity- based
Socio-economic integration	0.013*** (0.003)	-0.013*** (0.003)	0.045*** (0.002)	0.013*** (0.003)	-0.013*** (0.003)	0.044*** (0.002)	0.013*** (0.003)	-0.014*** (0.003)	0.045*** (0.002)
Personal characteristics	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Household characteristics	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Mobility characteristics	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
City characteristics	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Region-industry characteristics	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Parents' business experience	Yes	Yes	Yes	No	No	No	No	No	No
Observations	122,450	115,497	82,867	122,450	115,497	82,867	121,092	114,183	82,040
R square	0.3042	0.3291	0.2066	0.3049	0.3303	0.2074	0.3042	0.3294	0.2060

Note: \*\*\* , \*\* , \* represent significance at the 1% level, 5% level and 10% level. Standard errors are shown in parentheses. The results are marginal effects in the Table.

Table 5 Heckman two-stage estimation of migrant entrepreneurship

Variables	(1)	(2)	(3)
	Heckman	Heckman	Heckman
	Entrepreneurship	Necessity-based	Opportunity-based
Socio-economic integration	0.026*** (0.004)	-0.012*** (0.004)	0.056*** (0.003)
Personal characteristics	Yes	Yes	Yes
Family composition	Yes	Yes	Yes
Mobility attributes	Yes	Yes	Yes
City characteristics	Yes	Yes	Yes
Province-industry characteristics	Yes	Yes	Yes
lambda	-0.009*** (0.002)	-0.001 (0.002)	-0.008*** (0.002)
Observations	122450	115497	82867
Pseudo R2	0.3041	0.3291	0.2064

Note: \*\*\* represents significance at the 1%. Standard errors are shown in parentheses. The results are marginal effects in the Table.

Table 6 Instrumental variable (IV) estimation results

Variables	(1)	(2)	(3)
	IV-Probit	IV-Probit	IV-Probit
	Entrepreneurship	Necessity-based	Opportunity-based
Socio-economic integration	0.011 (0.050)	-0.269 *** (0.046)	0.141 *** (0.048)
Personal characteristics	Yes	Yes	Yes
Family composition	Yes	Yes	Yes
Mobility attributes	Yes	Yes	Yes
City characteristics	Yes	Yes	Yes
Region-industry characteristics	Yes	Yes	Yes
Wald test of exogeneity	0.00	26.62	4.98
(P value)	0.9639	0.0000	0.0256
Observations	122450	115497	82867
First-stage regression results: Socio-economic integration			
Group integration	0.676*** (0.036)	0.642*** (0.0368)	0.601*** (0.042)
Control variables	Yes	Yes	Yes
F-statistic	416.76	387.98	349.83
(P value)	0.0000	0.0000	0.0000
R-squared	0.2157	0.2135	0.2543

Note: \*\*\* , \*\* , \* represent significance at the 1% level, 5% level and 10% level. Standard errors are shown in parentheses. The results are marginal effects in the Table.

Table 7 The potential mechanisms of socio-economic integration on migrant entrepreneurship

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Self-reported	Necessity-based	Settlement	Necessity-based	Localized	Opportunity-based	Risk	Opportunity-based
Variables	no difficulties	Entrepreneurship	intention	Entrepreneurship	social	entrepreneurship	preference	entrepreneurship
Socio-economic integration	0.057***	-0.026***	0.213***	-0.026***	0.125***	0.131***	0.039***	0.045 ***
	(0.003)	(0.003)	(0.003)	(0.003)	(0.003)	(0.002)	(0.004)	(0.002)
Self-reported no difficulties		-0.060***						
		(0.003)						
Settlement intention				-0.013***				
				(0.003)				
Localised social capital						0.043***		
						(0.002)		
Risk reference								0.008***
								(0.002)
Personal characteristics	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Family composition	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Mobility attributes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
City characteristics	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Region-industry characteristics	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sobel Test statistics		-0.0034***		-0.0027***		0.0017 ***		0.0003***
		(0.0002)		(0.0007)		(0.0003)		(0.0001)
Observations	115,508	115,508	115,508	115,508	82,878	82,878	82,878	82,878

Note: \*\*\* 、 \*\*、 \* represent significance at the 1% level, 5% level and 10% level. Standard errors are shown in parentheses. The same below.

Table 8 The regulatory effect of urban marketisation level and information level

Variables	Entrepreneurship	Necessity-based entrepreneurship	Opportunity-based entrepreneurship	Entrepreneurship	Necessity-based entrepreneurship	Opportunity-based entrepreneurship
	(1)	(2)	(3)	(4)	(5)	(6)
Socio-economic integration	0.066** (0.029)	-3.929*** (0.833)	2.219** (0.877)	0.052*** (0.010)	-1.282*** (0.285)	0.356*** (0.016)
Marketisation level	0.012*** (0.004)	0.048*** (0.007)	-0.018** (0.008)			
Socio-economic integration* Marketisation level	-0.002 (0.004)	0.532*** (0.114)	-0.252** (0.119)			
Information level				0.081*** (0.016)	0.024 (0.021)	0.097*** (0.026)
Socio-economic integration*Information level				0.021** (0.009)	0.016 (0.017)	0.033** (0.013)
Personal & Household & Mobility characteristics	Yes	Yes	Yes	Yes	Yes	Yes
City characteristics	Yes	Yes	Yes	Yes	Yes	Yes
Province-Industry characteristics	Yes	Yes	Yes	Yes	Yes	Yes
Observation	122450	115497	82867	122450	115497	82867



Table 9 Heterogeneity analysis of entrepreneurs

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Variables	Entrepreneu- rship	Necessity- based entrepreneu- rship	Opportunity- based entrepreneurs hip	Entrepreneu- rship	Necessity- based entrepreneu- rship	Opportunity- based entrepreneurs hip	Entrepreneu- rship	Necessity- based entrepreneu- rship	Opportunity- based entrepreneurs hip
Socio-economic integration	-1.004*** (0.101)	-1.698*** (0.116)	0.797*** (0.149)	0.005 (0.012)	-1.964*** (0.397)	1.440*** (0.538)	0.054*** (0.011)	-1.087*** (0.213)	0.962*** (0.276)
High educated	-0.311*** (0.016)	-0.355*** (0.018)	-0.085*** (0.024)						
High educated* Socio-economic integration	0.827*** (0.093)	1.210*** (0.108)	-0.539*** (0.136)						
High income to expenditure ratio				-0.064*** (0.009)	-0.049*** (0.014)	0.050*** (0.017)			
High income to expenditure ratio* Socio-economic integration				0.143*** (0.019)	1.692*** (0.339)	-0.775* (0.447)			
Experience capital							0.052*** (0.011)	0.039*** (0.013)	0.113*** (0.020)
Experience capital* Socio-economic integration							-0.016 (0.022)	0.816*** (0.179)	-0.475** (0.224)
Control variables	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observation	122450	115497	82867	122450	115497	82867	122450	115497	82867

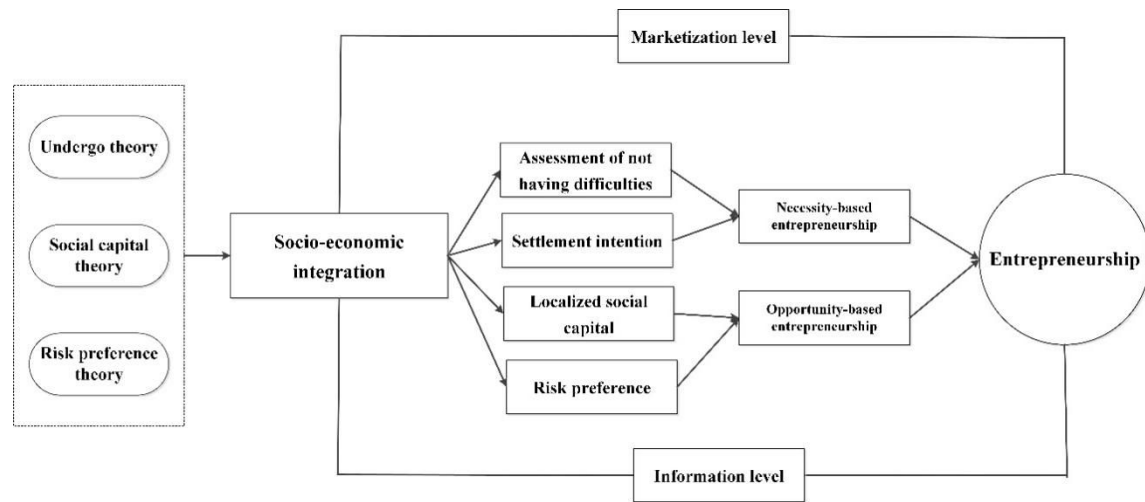


Figure 1 The theoretical framework framework

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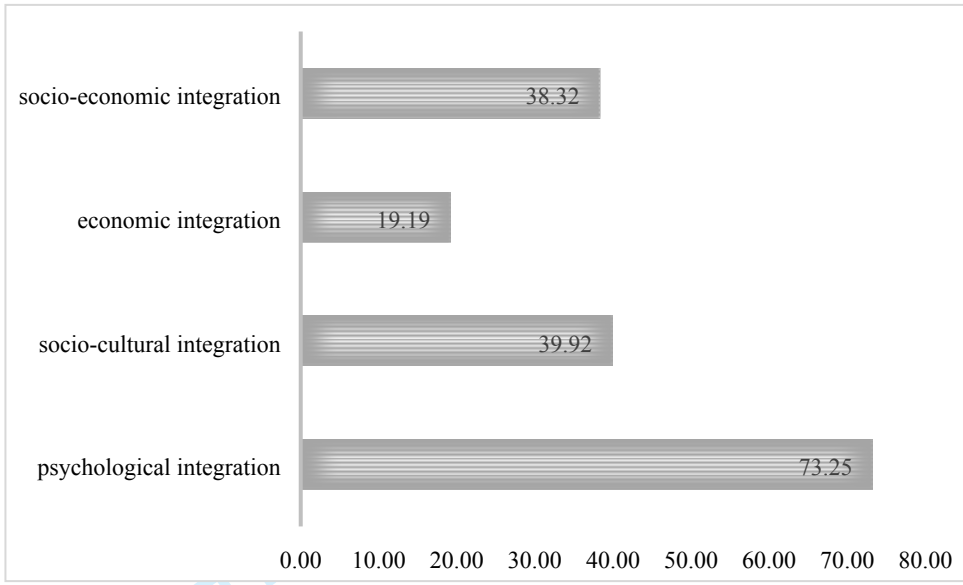


Figure 2 Migrants' socio-economic integration in urban China

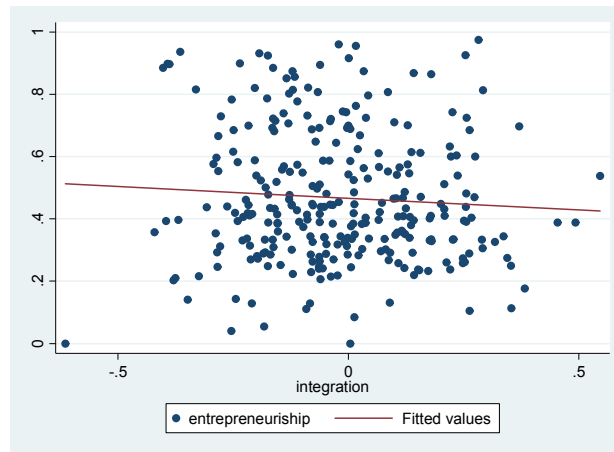


Figure 3 Socio-economic integration and migrant entrepreneurship

For Peer Review

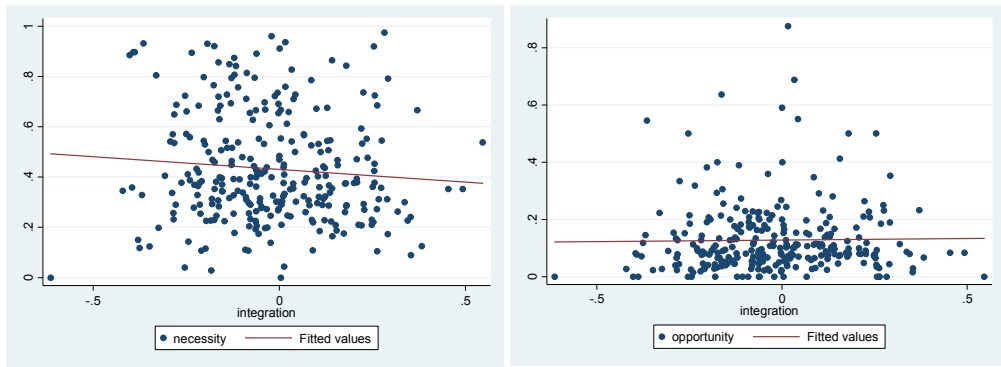


Figure 4 Socio-economic integration and migrant entrepreneurship (necessity-based vs. opportunity-based)

For Peer Review

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