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Promoting and Protecting Coach Well-Being and Performance

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1 Introduction

2 Since Daniel Gould and colleagues' (2002) seminal statement that coaches are
3 performers in their own right, research using a psychological lens with coaches has developed
4 exponentially. Indeed, Gould et al.'s work is often cited as a primary reason why research
5 with coaches is important, but the rationale for conducting such work extends beyond a focus
6 on performance. Coaches are performers but, to highlight just a few of the varied roles that
7 many coaches fulfil, they are also decision makers, educators, employees, and mentors.
8 Coaches are, therefore, influential individuals whose well-being should be a priority. The
9 purpose of this chapter is to define key concepts that relate to the promotion and protection of
10 coach well-being and performance; to review literature relating to environmental, individual,
11 and interpersonal influences on well-being; and to offer directions for future research and
12 practice. In doing so, we emphasise the case for well-being as central to coach performance,
13 clarify and distinguish key terms that are relevant to research on coach well-being, and
14 highlight some limitations of extant literature that need to be addressed before forging new
15 lines of enquiry.

16 Key concepts

17 The difficulty of defining well-being has been documented extensively by general
18 (e.g., Dodge, Daily, Huyton, & Sanders, 2012), organisational (e.g., Danna & Griffin, 1999),
19 and sport psychology researchers (e.g., Norris, Didymus, & Kaiseler, 2017). There is,
20 however, consensus that well-being is a multi-dimensional construct that is linked to
21 happiness (Diener, 2009) and is important for health, productivity, and performance (Wright
22 & Cropanzano, 2000). Various conceptualisations of well-being are evident in the literature,
23 including some that adopt a hedonic tradition (e.g., Kahneman, Diener, & Schwarz, 1999),
24 some that focus on eudaimonia (e.g., Ryff, 1989), and some that incorporate both hedonic
25 and eudaimonic elements (e.g., Robertson & Flint-Taylor, 2010). The hedonic tradition

1 accentuates happiness, subjective well-being, affect (i.e., positive emotions), and satisfaction
2 with life as central to well-being, while the eudaimonic tradition focuses on human
3 development (i.e., personal growth, environmental mastery), autonomy, self-acceptance,
4 positive relationships, and purpose in life. While these different approaches to well-being
5 mean that there is no universally accepted definition of it, what is clear is that well-being is
6 central to human functioning and relates closely to how happy individuals are with
7 themselves, their lives, and their work. For the purpose of this book chapter, we adopt a
8 positive psychology (Seligman & Csikszentmihalyi, 2000) approach, which has as its general
9 sentiment the notion that well-being is more than the absence of illness and includes elements
10 of both hedonia and eudaimonia. Limited literature exists that explores coaches' well-being
11 but a lot can be learnt from the occupational and general psychology domains about the
12 environmental, individual, and interpersonal factors that influence well-being and
13 performance. The focus of this chapter now turns to a review of these factors and, in doing
14 so, uses literature from various psychological domains to extend understanding of well-being
15 among sports coaches.

16 Review of the literature

17 Environmental factors that influence coach well-being and performance

18 It is no secret that the nature and scope of coaching varies according to an individual's
19 role, and between coaches of different sex, qualifications, experience, quantity and standard
20 of athletes coached, and the sport(s) that they are involved with. As such, sports coaching
21 comprises many idiosyncratic socio-cultural interactions that occur within context-specific
22 environments (Groom, Cushion, & Nelson, 2012). Although a coach's well-being may be
23 optimised or hindered by different environmental features that are specific to their personal
24 coaching context, a series of recent studies have shed light on some of the common
25 environmental factors that are believed to be paramount for coaches' well-being. These

factors include stressors that are experienced in the work environment and coaches' perceptions of the organisational environment in which they operate. This part of the chapter explains these factors and their links to coach well-being and performance in more detail.

Stressors are environmental events, situations, or demands that may be encountered by coaches (Fletcher & Scott, 2010). In the past decade, research has sought to indirectly understand the well-being of coaches by exploring the stressors that can be encountered in this role (Didymus, 2017; Thelwell, Weston, Greenlees, & Hutchings, 2008). In a recent systematic review, Norris et al. (2017) evaluated twenty-four studies that identified a vast range of stressors that were related to coaches' performance. Performance stressors that are typically encountered by coaches relate to their coaching job tasks, how their athletes behave and perform, and how they manage performance expectations of others (e.g., media, athletes' parents). Particular features of coaches' job tasks that are believed to be linked to acute stress include making incorrect decisions (Kubayi, Toriola, & Didymus, 2017), managing high standards of coaching, and meeting training session outcomes (Thelwell et al., 2008). A number of athlete-related performance demands that coaches can find stressful include athletes training through injuries, not displaying good coachability, demonstrating unprofessional behaviour, having a poor attitude, or lacking commitment to their training. While no sport psychology literature has specifically linked these stressors to coach well-being, occupational psychology researchers have highlighted that work-related stressors can impede individuals' well-being and job performance (Daniels, 2011).

From the findings of the review by Norris and colleagues (2017), it can be concluded that coaches of different sports, experience, and sex not only encounter environmental demands related to performance, but they also encounter as many stressors relating to the organisation in which they coach (e.g., the national governing body [NGB] for their sport or the sport club to which they are employed). In line with job stress literature (e.g., Dewe,

1 O'Driscoll, & Cooper, 2010), workload (e.g., extended working hours, performing multiple
2 roles), administration (e.g., meetings with management, attending to emails), relationships
3 (e.g., poor communication from higher management, relationships with athletes and teams
4 coached), and career concerns (e.g., compensation, job security) are among some of the
5 organisational-related factors that can influence coaches' well-being. In this regard, sport
6 organisations have the potential to inhibit coach well-being by neglecting to appropriately
7 manage some of the aforementioned factors. Equally, by optimising coaches' workloads and
8 available support resources, organisations can play a fundamental role in promoting well-
9 being (e.g., happiness, a sense of belonging, job satisfaction) and performance development
10 (Bakker & Daniels, 2013).

11 A series of recent studies have demonstrated how demands relating to work
12 environments contribute to coach ill-being and subsequent performance, particularly when
13 transitioning to new coaching roles. For example, in a series of interviews with Australian
14 football league senior coaches, participants discussed how job accountability and
15 responsibilities, not knowing who to trust at work, and challenges achieving a work-life
16 balance resulted in many coaches feeling physically ill (Knights & Ruddock-Hudson, 2016).
17 Further, coaches in this study described how this experience of ill-being was typically
18 projected onto their partners, family, children, and friends. Coach well-being may also be
19 compromised through experiencing emotional exhaustion (i.e., lack of energy) from
20 competing work and life demands. Identifying early symptoms of burnout, such as emotional
21 exhaustion, is important in the long-term due to its potential for influencing a person's
22 passion for, satisfaction with, and commitment to their job role (cf. Sonnentag, Kuttler, &
23 Fritz, 2010); all of which are characteristics indicative of well-being. Indeed, researchers
24 have demonstrated how coaches' perceptions of their workload and the degree to which work
25 conflicts with their home-lives can predict emotional exhaustion over a sport season

1 (Bentzen, Lemyre, & Kenttä, 2016a). For the 299 Norwegian and Swedish high-performance
2 coaches who participated in Bentzen et al.'s (2016a) study, those who reported experiencing
3 a higher workload and work-home imbalance also reported higher levels of emotional
4 exhaustion at the beginning and end of their season. These findings highlight the importance
5 of proactively planning and overcoming work obstacles that may impair coaches' home-lives.
6 When coaches are unable to balance family and coaching commitments and have limited
7 work resources to develop (both tangible and supportive), the likelihood is that they will
8 experience poor job satisfaction or transition out of their coaching role before environmental
9 conditions become deleterious for well-being and career development (Knight, Rodgers,
10 Reade, Mrak, & Hall, 2015).

11 Coaches' perceptions of the organisational climate are also important in predicting
12 burnout symptoms and intentions to remain in one's coaching role (Kilo & Hassmén, 2016).
13 Understanding how coaches' perceptions of environmental factors may predict burnout
14 symptoms is essential since a number of affective (e.g., depressed mood), cognitive (e.g.,
15 cynicism), physical (e.g., illness), behavioural (e.g., impaired performance) and motivational
16 (e.g., disillusionment) aspects of ill-being have been credited to burnout in the workplace
17 (Schaufeli & Buunk, 2003). Research with Australian coaches has indicated that those who
18 perceived that their organisation cared about their welfare and could provide support
19 resources were less likely to experience burnout symptoms, such as a reduced sense of
20 personal accomplishment and sport devaluation (i.e., negative feelings towards the sport).
21 These burnout symptoms were also important for predicting coaches' intentions to remain in
22 their current jobs (Kilo & Hassmén, 2016). These findings suggest that sport organisations
23 have an important role in shaping cultures and environments that allow trusting and
24 supportive relationships to thrive, which can facilitate coach well-being and performance.
25 Without such commitment from stakeholders of sport organisations, coaches' may develop

cynicism regarding the organisational climate in which they are working (Rumbold, Fletcher, & Daniels, 2018).

In light of the environmental demands that have been outlined in this section, it is worth noting that the degree to which these factors could lead to ill-being and poor performance may depend on how coaches perceive the situational properties (e.g., novelty, duration, event uncertainty) of these environmental demands (Didymus, 2017). According to Lazarus' (1999) Cognitive-Motivational-Relational Theory (CMRT) of stress and emotion, understanding situational properties of stressors is important because a person's perceptions of them determine how he or she evaluates stressors in relation to their personal goals and well-being. In a study of fifteen coaches who each had experience of coaching Olympic or international-level sport performers, Didymus (2017) identified seven situational properties that underpinned coaches' stressful experiences. These related to the ambiguity (e.g., absence of clear information), duration (e.g., lack of time to prepare for the stressor), uncertainty (e.g., unpredictable nature of the stressor), imminence (e.g., too much or too little time before the event), novelty (e.g., limited experience of the stressor), temporal uncertainty (e.g., not knowing when the stressor will occur), and timing (e.g., stressor coinciding with work commitments) of the stressors that the coaches encountered in relation to their work and life commitments. The findings of this study highlight specific situational properties of environmental demands that coaches considered important in underpinning their experiences of stress. In particular, the frequency and duration of demands was considered stressful, while the ambiguity of stressors was often linked to coaches appraising stressors as a threat (i.e., appraisals of potential damage to well-being), which are typically key determinants of diminished well-being (Dewe et al., 2010).

To summarise this subsection on environmental factors that influence coach well-being and performance, it is clear that coaches must proactively contend with a variety of

1 work, performance, and life demands in combination if the coaching role is to be an
2 enjoyable, fulfilling, and inspiring experience. Our review of contemporary literature
3 suggests that coaches need to carefully monitor their ability to manage competing demands
4 and recognise symptoms (e.g., emotional exhaustion, reduced personal accomplishment, sport
5 devaluation) that may lead to reduced well-being and performance. Organisations must also
6 accept some responsibility for protecting and promoting coaches' well-being because they
7 have a duty of care to their employees (Dewe et al., 2010). In this regard, organisations must
8 ensure that the performance climate created by leaders provides coaches with the resources
9 and entrustability (i.e., trusting coaches to perform their role with minimal supervision or
10 micromanagement) to thrive under pressure, which in turn can support performance and
11 make the coaching role a rewarding and enjoyable one. The focus of this chapter now turns to
12 a review of individual factors that help to illuminate the multitude of factors that influence
13 coach well-being and performance.

14 Individual factors that influence coach well-being and performance

15 In addition to environmental factors (e.g., stressors, perceptions of the organisational
16 climate) that influence coach well-being and performance, individual factors, including
17 genetic make-up, personality, locus of control, pursuit of hobbies, and basic psychological
18 needs are also influential. This part of the chapter explains these factors in more detail and
19 offers insight to the links between them and coach well-being and performance. With
20 reference to genetic make-up and personality, it is generally agreed that personality is largely
21 inherited (i.e., genetic) and refers at a basic level to what makes one individual different to
22 another. It is also widely agreed that personality encompasses stable traits that predispose
23 individuals to think, feel, and behave in particular ways. These traits are often referred to as
24 'the big five,' which make up the widely used five factor model of personality (Fiske, 1949),
25 and consist of agreeableness (e.g., sensitive to the needs of others), conscientiousness (e.g.,

dependable and prudent), extraversion (e.g., gaining energy from interacting with others), openness (e.g., a willingness to try new things), and neuroticism (e.g., emotionally unstable). Genetic make-up and the big five are linked to well-being in that individuals who are predisposed to be high in extraversion and agreeableness and low in neuroticism are more likely to have higher well-being (Sun, Kaufman, & Smillie, in press). With the knowledge that well-being incorporates positive emotions and satisfaction with life (i.e., hedonic elements), it seems that there may be a ‘happy personality’ that could predispose coaches to be psychologically well.

Turning to individuals’ locus of control, personal control over one’s life seems to play an important part in well-being. Personal control has both objective and subjective components, while perceived control is a function of objective control and generalised perceived control (see Parkes, 1989) and has been shown to be directly related to well-being (Bakker & Daniels, 2013). Locus of control is one of the most widely studied aspects of personal control and researchers generally agree on a divided structure that consists of internal and external loci. Coaches with an internal locus of control believe that their own behaviours are the primary determinants of what happens to them whereas coaches with an external locus of control believe that external factors (e.g., luck) are more important determinants of what happens in their lives. Thus, locus of control refers broadly to individuals’ beliefs about control, which is thought to be more influential for well-being than objective control (Newton & Keenan, 1990). If coaches perceive that they have control over their coaching and job tasks, they are more likely to feel empowered, satisfied, and motivated in their role. The findings of general and occupational psychology literature that focus on control and well-being collectively point to the importance of control for health (Greenaway et al., 2015), well-being (Bakker & Daniels, 2013), and performance (Courtright, McCormick, Mistry, & Wang, 2017).

1 In addition to the relatively stable personality and locus of control traits that we are
2 born with, more dynamic individual factors, including pursuits of non-work interests, also
3 influence well-being. This means that, while we cannot choose our blueprints that determine
4 personality and locus of control and, therefore, our genetic tendency to have higher or lower
5 well-being, there is much that *is* under our control and can be done to enhance well-being.
6 Pursuing interests (e.g., exercise, creative and social activities) and building positive
7 relationships with individuals outside of work are some examples of things that coaches
8 might do to promote and protect their well-being. Not only do such pursuits provide
9 opportunities for rest, recovery, and positive interaction but, in doing so, they have the
10 potential to enhance happiness and satisfaction with life and, thus, well-being. Some
11 researchers (e.g., Winwood, Bakker, & Winefield, 2007) have also shown that helpful non-
12 work behaviours (e.g., engagement with hobbies) buffer the effects of work strain. This
13 highlights the dual importance of non-work interests and relationships for boosting well-
14 being and for enhancing individuals' abilities to cope with work. This is important for
15 coaches because coaching has been highlighted by many researchers (e.g., Didymus, 2017) as
16 an inherently stressful occupation, particularly when working at the higher levels of sport
17 competition. The key message here then is that coaches can protect and promote their own
18 well-being and performance by allocating time for non-work interests and by working to
19 maintain positive relationships both within and outside of their workplace.

20 The majority of research with sports coaches that has focused on well-being has used
21 self-determination theory (SDT; Ryan & Deci, 2001) to examine the factors that meet and
22 thwart coaches' psychological needs and, in doing so, promote or diminish well-being (see,
23 for a review, Stebbings & Taylor, 2017). It is likely that SDT has been predominantly used to
24 study coaches' well-being because of the similarities between the basic psychological needs
25 that underpin SDT (i.e., autonomy, competence, and relatedness) and some of the key

1 elements of well-being (e.g., autonomy, environmental mastery, and positive relationships
2 with others). Using SDT to examine well-being is helpful for a number of reasons, not least
3 because of the aforementioned synergies between the factors that underlie motivation and
4 well-being. However, the infancy of the literature in this area and the resultant narrow focus
5 on SDT and coach well-being is also problematic. This is because it does not create a
6 comprehensive picture of the individual factors that help to promote and protect coach well-
7 being. To develop more comprehensive insight, other theoretical frameworks such as the
8 CMRT of stress and emotion (Lazarus, 1999) need to be used to shed light on the cognitive
9 and affective elements of coaches' experiences that influence well-being and performance.
10 This is important given findings of research in non-sport domains, which highlight that
11 positive cognitive and affective psychological capacities (e.g., hope, belief in one's ability,
12 optimism) can be a source of positive emotions, and that positive emotions mediate the
13 relationship between positive psychological capacities and well-being (Avey, Wernsing, &
14 Mhatre, 2011). This points to the potential importance of positive psychological capacities,
15 including what some have termed 'the light quartet' (hope, optimism, perseverance, and
16 resilience), in promoting and protecting coaches' well-being.

17 To summarise briefly the published literature that has focused on sports coaches'
18 well-being, satisfaction of competence, autonomy, and relatedness (i.e., basic psychological
19 needs) appears to promote well-being while frustration of these needs seems to diminish
20 well-being (McLean, Mallett, & Newcombe, 2012; Stebbings & Taylor, 2017). Indeed,
21 satisfaction of coaches' needs for competence and autonomy has been shown to be positively
22 associated with well-being (Stebbing, Taylor, Spray, & Ntoumanis, 2012) while self-
23 determination to coach may foster higher well-being, lower perceptions of stress, and lower
24 levels of burnout (McLean et al., 2012). In the most recent study of coaches' well-being,
25 Bentzen, Lemyre, and Kenttä (2016b) reported that well-being decreased over the course of a

1 competitive season while symptoms of burnout increased during the same period of time.
2 They also highlighted that changes in the perceived environment led to changes in
3 psychological need satisfaction, which, in turn, led to increases in autonomous motivation
4 and well-being, and decreases in burnout symptoms. Taken together, the findings of the
5 research in this area point to the importance of basic psychological need satisfaction in the
6 promotion and protection of coaches' well-being.

7 The previous subsection of this literature review focused on the environmental factors
8 that influence coaches' well-being. Given the focus in the current subsection on influential
9 individual factors, a question relating to the relative contribution of environmental and
10 individual factors in determining well-being is raised. The answer to this question is that
11 neither environmental nor individual factors are more important than the other but that the
12 interaction between the two is vital. In essence, there must be a good fit between the
13 individual and the environment that he or she works in for well-being to be maintained or
14 enhanced. Take the example of a coach who is not open to new ideas (i.e., low in openness),
15 has an external locus of control (i.e., attributes success and failure to others), and is working
16 in an NGB that has recently recruited a new performance director who is implementing a
17 series of new policies (e.g., provision of support staff, salary structures) that will directly
18 impact the coach. The working environment created by the performance director will likely
19 have a negative influence on the coach's well-being and performance. This is because a
20 coach who is less open to new ideas with an external locus of control is more likely to
21 experience uncertainty and perceive such organisational changes as a threat to their goals and
22 well-being. Put simply, there is not a good fit between the coach and the environment that she
23 is working in. Thus, it can be seen that both the environment and the individual are important
24 for well-being, as are the more specific interactions between two or more people. To explore
25 these interactions in more detail this chapter now turns to an examination of interpersonal

1 factors that influence coach well-being and performance.

2 Interpersonal factors that influence coach well-being and performance

3 Coping, emotions, and coach-athlete relationships can influence coach well-being and
4 performance and are each interpersonal in nature. With reference to coping, one widely used
5 model of interpersonal coping is the systemic transactional model (STM; Bodenmann, 1995),
6 which focuses on dyadic transactions between two people during coping episodes. Findings
7 of general psychology research that has used the STM (see, for a review, Staff, Didymus, &
8 Backhouse, 2017a) reveal that individuals in close personal relationships use dyadic coping
9 to overcome the stressors that they encounter. Dyadic coping refers to the combined coping
10 efforts of two partners when they experience a shared stressor (cf. Bodenmann, 1995). The
11 use of dyadic coping extends individuals' coping resources and, in doing so, provides
12 additional coping options to those that are available when an individual copes with stressors
13 on his or her own. When considered alongside the knowledge that effective coping can
14 promote well-being (Dewe et al., 2010), light is shed on the potential importance of dyadic
15 coping as an interpersonal factor that can promote coaches' well-being.

16 In sport, the majority of coping research (e.g., Didymus & Fletcher, 2014) has focused
17 on how athletes or coaches cope with stressors individually. Indeed, only two studies to date
18 (Nicholls & Perry, 2016; Staff, Didymus, & Backhouse, 2017b) have explicitly focused on
19 the interpersonal nature of coping among coaches. The findings of these studies suggest that a
20 positive coach-athlete relationship mediates the association between dyadic coping and
21 coaches' appraisals of stressors (Nicholls & Perry, 2016). In addition, they highlight that fit
22 between an athlete and coach, friendship and trust, and communication of a stressor can
23 facilitate dyadic coping, and that dyadic coping protects and supports the coach-athlete
24 relationship (Staff et al., 2017b). These findings suggest that both coaches and athletes have
25 roles to play in protecting, supporting, and developing each other and their relationship. This

suggestion is somewhat at odds with a body of literature that points to the coach as the responsible individual for providing environments that facilitate athletes' well-being (e.g., Stenling & Tafvelin, 2014). Instead, it seems plausible to suggest that athletes and coaches have joint responsibility for coping with stressors, developing their relationship, and promoting their own and each other's well-being.

Given that dyadic coping occurs between two people who are in some way connected with each other, relationships emerge as an important consideration when discussing the interpersonal factors that influence well-being. In the context of coaches and athletes, a relationship can be conceptualised as mutual and causal interdependence between the coach's and athlete's feelings, thoughts, and behaviours (Lafrenière, Jowett, Vallerand, & Carbonneau, 2011). Coaches have identified that positive relationships with athletes, family, friends, athletes' parents, peers, and supervisors can help them to cope with stressors and strain (Hayward, Knight, & Mellalieu, 2017). Further, researchers have illuminated elements of the coach-athlete relationship that can influence coach well-being, including relatedness (Allen & Shaw, 2009) and relationship quality (Lafrenière et al., 2011).

When considering the role of emotion in promoting and protecting coaches' well-being, interpersonal emotion regulation is a particularly relevant concept. Over the past few decades, a substantial body of evidence has shown that emotions not only influence thoughts and behaviours but that they also influence the emotions of others with whom we interact (e.g., Barsade, 2002). This notion of emotion contagion and, importantly, the regulation of emotions between two or more people can prevent burnout in leaders, contribute to enhanced job satisfaction, and positively influence well-being (e.g., Skakon, Nielsen, Borg, & Guzman, 2010). In sport, it has been highlighted that emotions are an important aspect of coach-athlete interactions (Davis & Davis, 2016). Indeed, researchers have suggested that interpersonal emotion regulation can develop athletes' and coaches' cognition (e.g., when managing

emotions) and behaviour (e.g., self-control), which in turn can promote resilience, stronger relationships, and more optimal psychological functioning (Wagstaff, Fletcher, & Hanton, 2012). Other researchers have suggested that interpersonal emotion regulation between athletes and coaches can improve athletes' own emotion regulation (Davis & Davis, 2016), which can also improve coaches' experiences in sport (Tamminen, Gaudreau, McEwan, & Crocker, 2016). Research has also explored how sociocultural norms, leadership styles, relationship quality, and job roles can shape coaches' personal and interpersonal emotion regulation (e.g., Hings, Wagstaff, Anderson, Gilmore, & Thelwell, 2018). These findings point to the importance of athletes' and coaches' emotion regulation for fostering coaches' well-being.

Despite these aforementioned positive implications of interpersonal emotion regulation, the potentially negative outcomes of emotion contagion and interpersonal emotion regulation should also be considered. This is because a coach's emotions can be transferred to athletes and can influence how athletes behave (Tamminen et al., 2016). Naturally, if the emotions that are transferred from coach to athlete are negatively toned, there is potential for this transference to be unhelpful for athletes' performance due to the links between negatively toned emotions and reduced performance (Fletcher & Scott, 2010). While some evidence for coach to athlete emotion contagion does exist, that which supports the transfer of emotions from athlete to coach is weak (Stebbing, Taylor, & Spray, 2016). This tentatively suggests a unidirectional emotion contagion relationship from coach to athlete and highlights the important role of the coach and his or her psychological state in athletes' development and, potentially, their well-being and performance.

Given the importance of a coach's interpersonal relationships for coping and interpersonal emotion regulation, it is relevant to consider social exchange models that help to explain the impact of relationships on well-being (e.g., Leader-Member Exchange Theory

1 [LMX]; Graen & Uhlbein, 1995). The basic premise of LMX is that leaders (e.g., coaches)
2 develop different forms of exchange relationships with their subordinates (e.g., athletes) that
3 can influence well-being and performance. Indeed, exchange relationships between coaches,
4 athletes, and performance directors have been shown to influence coaches' job satisfaction,
5 confidence, and performance (e.g., Van Breukelen, Van der Leeden, Wesselius, & Hoes,
6 2012). In a work context, employees who have helpful exchange relationships report benefits
7 (e.g., open communication) that employees in unhelpful exchange relationships do not (Graen
8 & Uhlbien, 1995). In sport, helpful exchange relationships between coaches and athletes can
9 result in athletes performing better in an attempt to please and support their coach (Chen,
10 2010). Conversely, poor exchange relationships can increase athletes' perceptions of
11 unfairness and preferential treatment of others (Van Breukelen et al., 2012). This highlights a
12 need for coaches to identify ways that they can prevent differential treatment between
13 athletes and promote a supportive team atmosphere that fosters athlete and coach well-being.

14 In addition to coach-athlete relationships, coach-management relationships are also
15 important considerations because of their potential to influence coach well-being and
16 performance. For example, managers who empower coaches to make decisions based on their
17 expert judgment and to act without seeking permission can have a positive influence on
18 coaches' autonomy (Kavussanu & Stanger, 2017). Furthermore, the attitudes of managers and
19 the methods that they use with coaches can influence coaches' job satisfaction (Jordan,
20 Turner, Fink, & Pastore, 2007). This highlights the importance of coaches striving to develop
21 high-quality relationships with their leaders (e.g., managers, performance directors) and
22 subordinates (e.g., athletes) to reap the benefits of helpful exchange relationships for their
23 own and others' well-being. Taken together, these findings support theoretical frameworks
24 (e.g., Bodenmann, 1995; Graen & Uhlbien, 1995) that bring to the fore the notion that a
25 coach's well-being is shaped by the interpersonal world in which they live.

Implications for future research

The preceding literature review has highlighted a number of under explored areas that offer fertile ground for future research. For example, while literature on coaches' experiences of stress does exist, there is currently no published work that attempts to explore the impact of these experiences on coaches' well-being and performance. Researchers would do well to make progress in this area using, for example, the CMRT of stress and emotion (Lazarus, 1999) to better understand the environmental (i.e., stressors), individual (i.e., coping strategies), and interpersonal (e.g., emotion regulation) factors that promote and protect coaches' well-being. It would be particularly useful to explore how these factors influence coach well-being and performance over time by using longitudinal research methods. Perceptions of organisational climate were highlighted in the literature review as important for coaches' well-being and, therefore, increased attention should be directed toward *how* such perceptions influence well-being and performance.

Personality, locus of control, pursuits of hobbies, and basic psychological need satisfaction were the individual factors that this literature review focused on as important influencers of well-being. With the exception of basic psychological need satisfaction where a series of studies have quantitatively explored links between motivation and well-being, little to no literature exists that examines with coaches the other individual factors that we have highlighted as important for well-being. This means that there are numerous opportunities for future research that could, for example, focus on the five factor model of personality in relation to well-being among coaches, or on positive psychological capacities (e.g., the light quartet) that may promote and protect well-being.

Implications for applied practice

In addition to forging new lines of research enquiry, the well-being of coaches must be brought to centre stage of NGB strategic plans and coach education programmes if we are

1 to work towards a more engaged, committed, and high performing coaching workforce. To
2 achieve a closer focus on coaches' well-being, NGBs should develop and implement plans to
3 enhance accountability, trust, and work-life balance among coaches. In addition, coaches
4 need to be supported during their development activities to understand how work-life balance
5 can be achieved, particularly when they are required to work long hours and spend long
6 periods of time away from friends and loved ones. Mentors are likely to play an important
7 role in supporting coaches, and NGBs can assist by formalising coach mentoring for coaches
8 who are working at all levels of competition. Sport organisations should also assess the
9 cultures and environments that they create with a view to understanding whether these are
10 conducive to the promotion and protection of trusting and supportive relationships and, thus,
11 coach well-being and performance. This will require critical interrogation of current
12 organisational practices but we encourage organisations and NGBs to embrace this challenge
13 and foster open, supportive, and continuous learning environments that will benefit the well-
14 being and performance development of coaches and, in turn, athletes.

15 Given that some influencers of well-being are genetic (e.g., personality), it may be
16 that some coaches are predisposed to have higher well-being than others. With the knowledge
17 that beliefs about control are important for well-being, there may be opportunities for
18 practitioners to work with coaches to enhance perceptions of control and, in doing so,
19 contribute to coach well-being. Coaches themselves should ensure that they allocate time for
20 non-work interests (e.g., hobbies) and for maintaining positive relationships, both of which
21 are essential for detaching psychologically from work (albeit temporarily) and for building
22 and maintaining well-being. Coaches should also aim to treat all athletes equally, as should
23 organisations treat all coaches equally, and, in doing so, promote supportive atmospheres that
24 foster both athlete and coach well-being. Being aware of their own emotions and the potential

- 1 for these to be transferred to athletes will also be essential for coaches to optimise their own
- 2 well-being and that of the athletes with whom they work.

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